









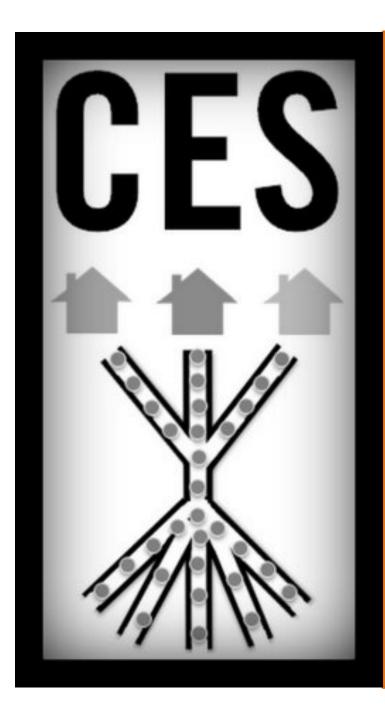
#### **PULSE CHECK!**

I am confident that I know LA's goals and strategies for ending veteran and chronic homelessness AND my SPA's activities drive towards those goals.

I am confident that we, as a community, can generate and implement catalytic change in our SPA.

I am confident that I understand how we can use data to drive change in our SPA.

I am confident that we, as a community, are empowered to lead our SPA to end veteran and chronic homelessness.



# CES Funders Collaborative Year 2 Action Camp & Commissioning!

Day 1: Thursday August 27, 2015 Los Angeles

## Welcome!











#### **Event Partners**













## Celebrating Year One!





# What does this moment represent for you?

- What are you, as leaders, most proud of being/seeing/doing/achieving this past year?
  - O NOT JUST NUMBERS!
- What happened that you didn't think was possible?











## YEAR ONE

## **Chronic Homeless**

GOAL: 1184

**ACTUAL: 1609** 

+36%

**Chronic Veterans** 

**GOAL: 291** 

ACTUAL: 352

+21%

**TOTAL HOUSED:** 

**1738** 

## So...why are we here?











## **YEAR TWO**

## **Chronic Homeless**

**GOAL: 2416** 

+50%

### **All Veterans**

Goal: 832

+62%

TOTAL HOUSING GOAL: 2677











$$Have \rightarrow Do \rightarrow Be$$

to

Be  $\rightarrow$  Do  $\rightarrow$  Have thBOOM! I failed to see the next slide too.















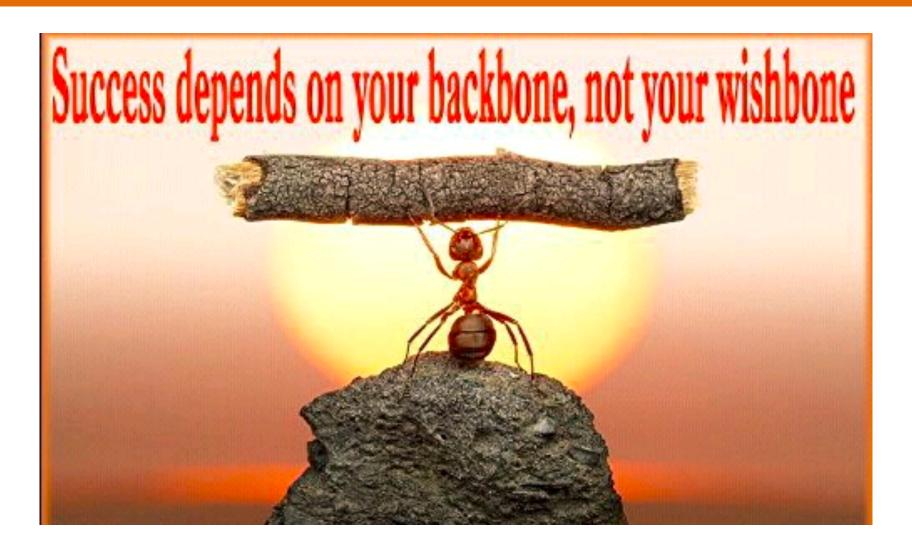












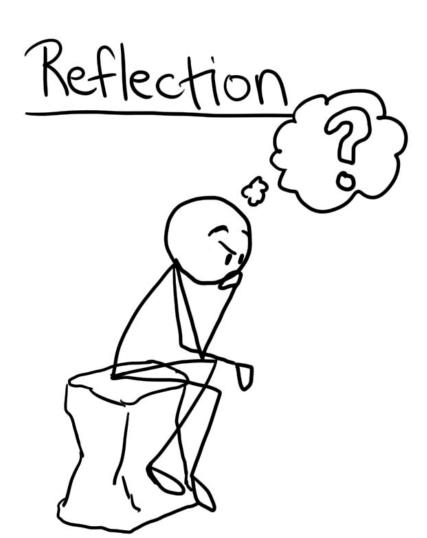












# take a COFFEE BREAK you deserve it

\*

## LA's Aims; Past, Present, & Future Goals











#### What is an AIM?

#### **Describes:**

- What is to be improved
- How Much
- By When
- For Whom

#### **Should Answer These Questions:**

- •What are we trying to accomplish?
- •How will we know if we're successful?
- •What is our timeline?











## **LA County Aim Statement**

Create and sustain\* an effective end to homelessness for all populations, beginning with vets by 2015 and chronically homeless persons by 2017.

\*establishing systems that ensure homelessness is brief and non-recurring

## Data!!!





## Writing Our SPA Level Aim Statements









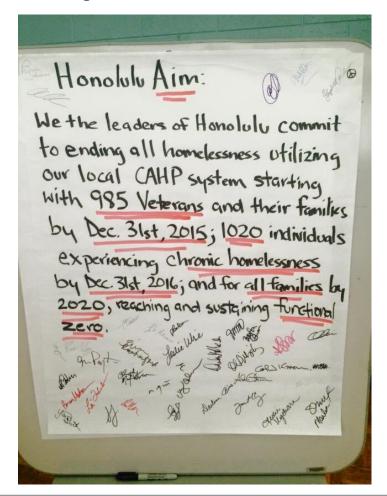


## **Honolulu Example**

<u>Objective</u>: Understand the importance of having a shared aim, explicitly stated, in the efforts to end homelessness.

#### **Outcome for this Session:**

Complete Aim Statement documented on flip chart and hung on wall. Invitation to participants to sign!











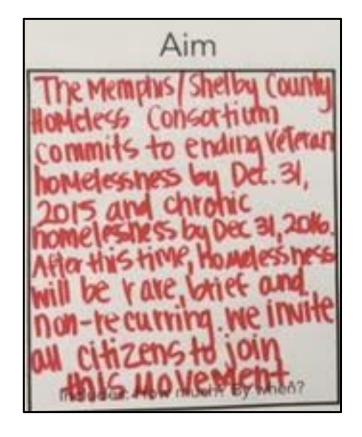


## **Memphis Example**

<u>Objective</u>: Understand the importance of having a shared aim, explicitly stated, in the efforts to end homelessness.

#### **Outcome for this Session:**

Complete Aim Statement documented on flip chart and hung on wall. Invitation to participants to sign!













## **Create Our Overall Aim Statement**

Who are you?

What will you lead?

What will you do?

By when will you do it?











### Data for...

- Accountability
- Research
- Improvement











## **Create Our Overall Aim Statement**

Who are you?

What will you lead?

What will you do?

By when will you do it?











## Tell us!

What is your SPA Aim Statement?

What questions do you have?

How do you feel?











## Things to Keep in Mind

1. Not By Sheer Effort











## Things to Keep in Mind

- 1. Not By Sheer Effort
- 2. Not Working Alone













## Things to Keep in Mind

- 1. Not By Sheer Effort
- 2. Not Working Alone
- 3. With Supports

# Technical Assistance Support in LA













## Technical Support in Los Angeles















# United States Interagency Council on Homelessness

Preventing and Ending Homelessness in the United States



## KEEP CALM AND TAKEA LUNCH BREAK

## Reviewing Our Strategies; What is LA's Theory of Change?











#### Where Are We Going?













#### **LA County Theory of Change**

Create and sustain\* an effective end to homelessness for all populations, beginning with vets by 2015 and chronically homeless persons by 2017.

\*establishing systems that ensure homelessness is brief and non-recurring Recognized Demand

Know everyone that is homeless
and what they need.

Sufficient Resources
Secure a sufficient supply of resources (housing and services)
to meet demand.

Efficient & Effective Processes
Connect people quickly to the resources best suited for them.

Continuous Improvement
Cultivate a culture of learning and
continuous improvement.











#### What is a Driver Diagram?

A visual representation of your Theory of Change

Reflects your collective knowledge - revise and date stamp as you learn!

Checklist for an effective Driver Diagram:

- "What by When" aim on the left hand side
- Clear measures noted in aim
- ☐ All drivers are necessary and sufficient
- Revision Date!











#### **Example: Taking Care of Your Teeth**

Aim:

No-Cavity-Positive
Check Up at Dentist
Appointments Next
12 Months

Tooth and Gum Care

Regular Dentist Appointments

Sugar Consumption

Version: 5/4/15











## Determine Key Drivers: How Will We Get There?













#### **LA County Drivers**

Create and sustain\* an effective end to homelessness for all populations, beginning with vets by 2015 and chronically homeless persons by 2016.

\*establishing systems that ensure homelessness is brief and non-recurring

### Comprehensive Engagement Know everyone that is homeless and what they need.

#### **Sufficient Resources**

Secure a sufficient supply of resources (housing and services) to meet demand.

#### **Efficient & Effective Processes**

Connect people quickly to the resources best suited for them.

Continuous Improvement
Cultivate a culture of learning and
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### Portfolios of Work; Affirming LA's Theory of Change

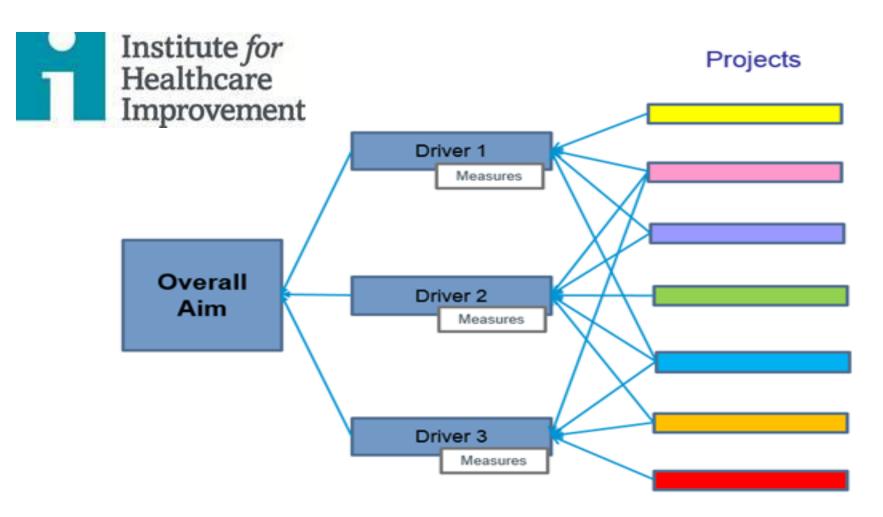












Graphic compliments of Care Oregon

#### **Break Out!**











#### **PORTFOLIO EXERCISE**

What was affirming or surprising?

How does it feel to see your work organized this way?

Whats missing? Where do we have to find inspiration for new ideas?



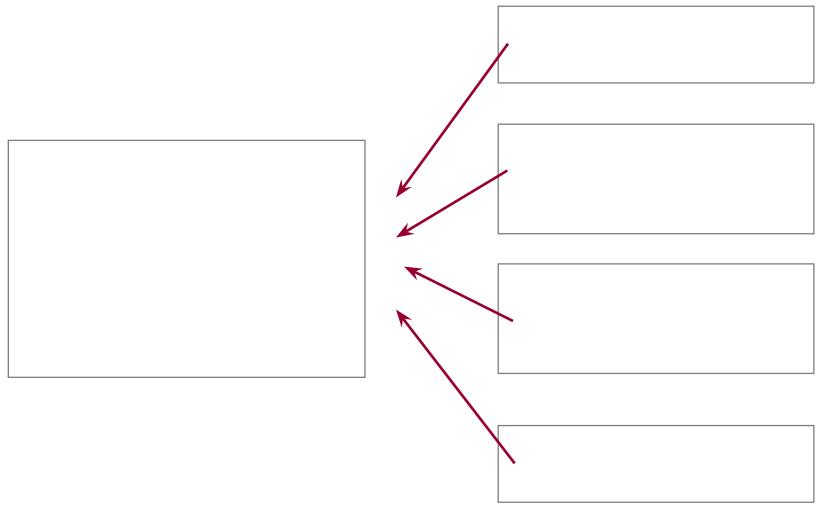








#### **Time to Write Your Drivers!**



#### Take a break!



# Generating Improvement & Change Ideas













# All improvement requires change, but not all change is an improvement!











#### Change Ideas Are...

#### **Specific**:

Can you describe who, what, where, when and why the ideas will be put into practice?

#### **Actionable:**

Can you envision using the ideas with current resources and authority?

Tuesday Test - What can you start doing on Tuesday?

#### **High Impact**:

This idea will create big outcomes!

#### **Aligned to Opportunity:**

Which ideas align with an obvious opportunity to create change?











#### **Change Ideas**

- Everyone has the capacity to be creative it can be learned!
- The key is breaking out of normal thought patterns.
- Reactive Change vs. Fundamental Change
  - Reactive gets things back on track and has a short term focus
  - Fundamental requires redesign of normal work tasks and is intended to have impact into the future











#### **Generating Change Ideas: The Techniques**

**Logical Thinking**: Use the Driver Diagram to brainswarm around change ideas

**Change Concepts**: A general notion or approach found to be helpful in generating change ideas that result in improvement-There's an App for That! (The Improvement App)

**Random Word Game**: pick a random word and use stream of consciousness

**Perfection Provocation**: use provocation statements





#### **COMMUNITY SOLUTIONS**





#### **Change Concepts**

- Eliminate things that are not used.
- 2. Eliminate multiple entry.
- 3. Reduce or eliminate overkill.
- 4. Reduce controls on the system.
- Recycle or reuse.
- 6. Use substitution.
- 7. Reduce classifications.
- Remove intermediaries.
- Match the amount to the need.
- 10. Use sampling.
- 11. Change targets or set points.
- 12. Synchronize.
- 13. Schedule into multiple processes.
- 14. Minimize handoffs.
- 15. Move steps in the process close together.
- 16 Find and remove bottlenecks
- 17. Use automations.
- 18. Smooth workflow.
- 19. Do tasks in parallel

- 37. Develop alliances and cooperative relationships.
- 38. Listen to customers.
- Coach customers to use product/service.
- 40. Focus on the outcome to a customer.
- 41. Use a coordinator.
- 42. Reach agreement on expectations.
- 43. Outsource for "free".
- 44. Optimize level of inspection.
- 45. Work with suppliers.
- 46. Reduce setup or startup time.
- 47. Set up timing to use discounts.
- 48. Optimize maintenance.
- 49. Extend specialist's time.
- 50. Reduce wait time.
- 51. Standardization (create a formal process)
- 52. Stop tampering.





#### COMMUNITY SOLUTIONS







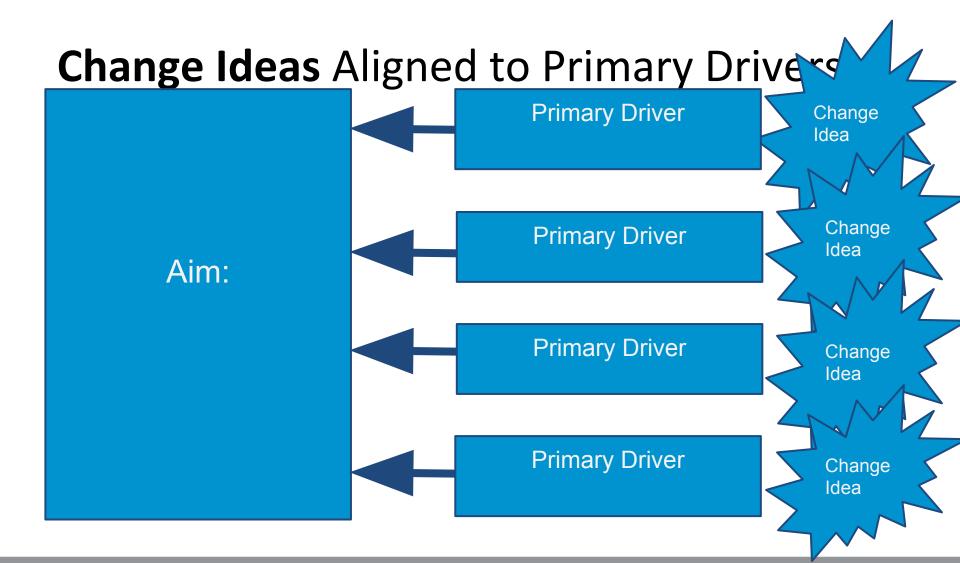






















Jenny

Craig

Drink

Water Before

Meals



Aim:

I Will Lose 30 lbs by July 1st, 2015 Primary Driver:

Calories In

**Primary Driver:** 

**Calories Out** 

Lap Band

*Version: 5/4/15* 





#### **COMMUNITY SOLUTIONS**



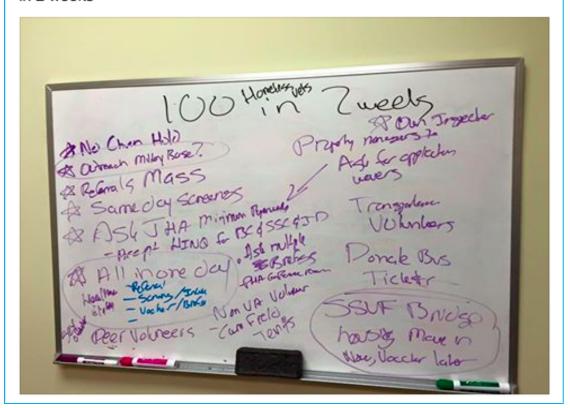




#### Shawn Liu

15 mins · Jacksonville, FL · ♣

Perfection Provocation: what my team needs to house 100 homeless vets in 2 weeks













#### **Focus on Goals**

End homelessness among veterans by 12/31/2015.

End homelessness among people experiencing chronic homelessness by 12/31/2017.











#### Remember:

#### Specific:

Can you describe who, what, where, when and why the ideas will be put into practice?

#### **Actionable:**

Can you envision using the ideas with current resources and authority?

Tuesday Test - What can you start doing on Tuesday?

#### **High Impact:**

This idea will create big outcomes!

#### Aligned to Opportunity:

Which ideas align with an obvious opportunity to create change?





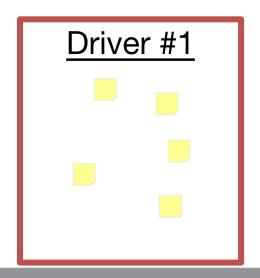


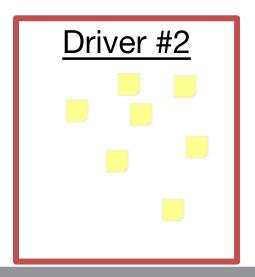


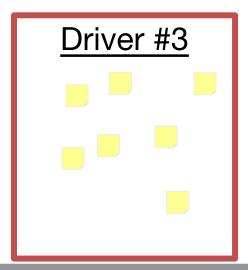


#### 4 Techniques to Generate Change Ideas

- 1. <u>Logical:</u> Grab some stickies and a pen. On your own, think about change ideas for each driver and stick them on the charts.
- 2. Change Concept
- 3. **Random Word Game**: example -- Campfire
- 4. Perfection Provocation: "Imagine you had 1 week to achieve goal"







#### **Break Out!**















ขอขอบคุณคุณ

Thank You!

Grazie!

We<sub>rci</sub>

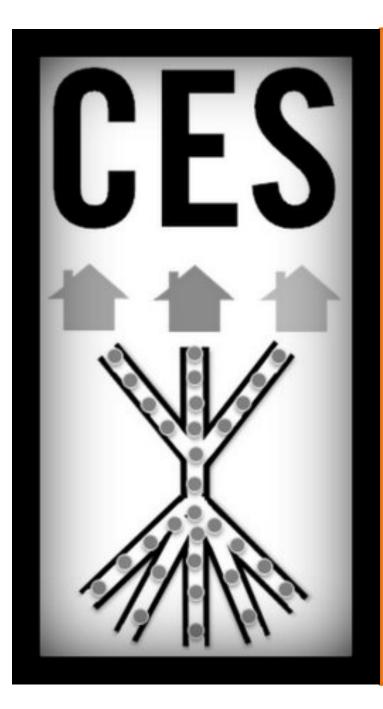
Danke!

Obrigado!

Mio Kudo Xwe!

Gracias!

Спасибо!



# CES Funders Collaborative Year 2 Action Camp & Commissioning!

Day 2: Friday August 28, 2015 Los Angeles



THE RESERVE AND PERSONS.

2ND EDITION

# IMPROVEMENT GUIDE

A PRACTICAL APPROACH to ENHANCING ORGANIZATIONAL PERFORMANCE

GERALD J. LANGLEY, RONALD D. MOEN, KEYIN M. NOLAN, THOMAS W. NOLAN, CLIFFORD L. NORMAN, LLOYD P. PROVOST

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#### **COMMUNITY SOLUTIONS**













#### **COMMUNITY SOLUTIONS**

















## **LA County Drivers**

Create and sustain\* an effective end to homelessness for all populations, beginning with vets by 2015 and chronically homeless persons by 2017.

\*establishing systems that ensure homelessness is brief and non-recurring

# Comprehensive Engagement Know everyone that is homeless and what they need.

#### **Sufficient Resources**

Secure a sufficient supply of resources (housing and services) to meet demand.

#### **Efficient & Effective Processes**

Connect people quickly to the resources best suited for them.

Continuous Improvement
Cultivate a culture of learning and
continuous improvement.











## **What are Primary Drivers?**

The high level factors or components of a system needed to achieve the AIM

#### **Primary Drivers Answer These Questions:**

- What are the things necessary and sufficient to get us to the goal?
- What are the things stopping you from achieving this AIM?
   Then flip it into a driver!



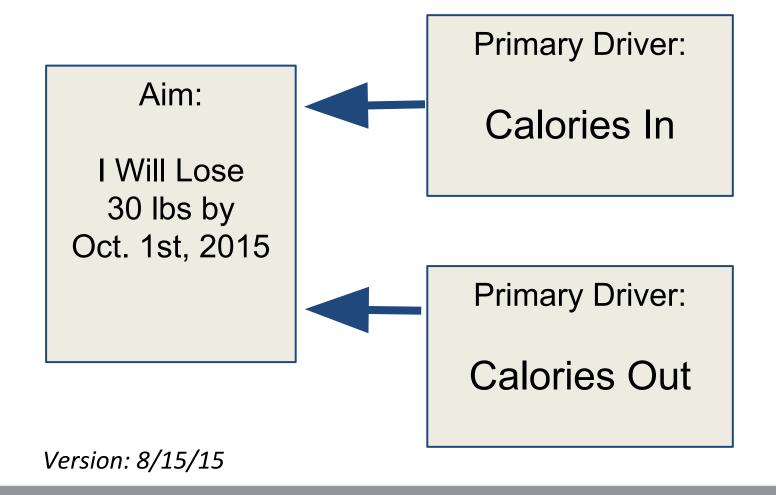








## **Example: Losing Weight**







## COMMUNITY SOLUTIONS





















# Finalize Change Ideas

# Ending Veteran Homelessness; Choosing Change Ideas & Work Planning













# Veteran Theory of Change

End veteran homelessness by December 31, 2015.

Know every veteran that is homeless & what they need.

Secure a sufficient supply of resources (housing and services) to meet demand.

Connect people quickly to the resources best suited for them.

Cultivate a culture of learning and continous improvement.











## **Vet Surge Drivers & Change Ideas**

- Driver #1: Consider vet outreach event/registry in Oct.
- Driver #2: Set clear protocols for accessing flex funds
- Driver #3: Rally around CEE's, create dedicated space for veteran case conferencing (include GPD)
- Driver #4: Please help match off your list update status and contacts for vets











## **AIM**

End homelessness for Veterans by the end of 2015.

## **Primary Driver**

Efficient Processes & Connections Reduce length of VA Admission and VASH Voucher issuance to 1 day

Change Idea

Use stand downs & CEEs as sites where VA and PHA staff can immediately process vets with all prepared doc's

Measurement

Amount of time it takes for a veteran that brings all doc's to a CEE to receive VASH voucher.

**Action Steps** 

(YOU ARE HERE!)













### **Example:**

#### **Primary Driver: Sufficent Resources**

Commitment of 30 new units of market units prioritized for veterans in the next 30 days.

**Change Idea:** Host a housing summit to educate and recruit landlords to target and prioritize for veterans over the next 4 months.

Measurement: How many units have been committed?

How long is it taking between commitment and use? What % are succesfully leased up?











#### Select 10 Ideas!



# Selecting Improvement & Change Ideas



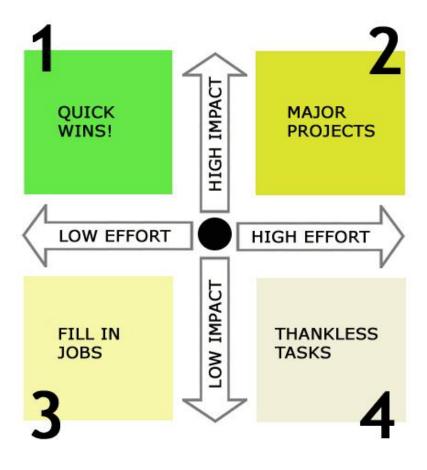








## Selecting Changes: Focus on High Impact













# Vote Wisely! (you get 5 dots)













### **How to Select Change Ideas**

#### **Specific:**

Can you describe who, what, where, when and why the ideas will be put into practice?

#### **Actionable:**

Can you envision using the ideas with current resources and authority?

Tuesday Test - What can you start doing on Tuesday?

#### **High Impact:**

This idea will create big outcomes!

#### **Aligned to Opportunity:**

Which ideas align with an obvious opportunity to create change?



# Workplanning

# C REPORT BACK











#### **You Should Have:**

**Two Awesome Change Ideas** 

pointing toward your

**Four - Primary Drivers** 

which are necessary and sufficient

to get you to your

Aim!











### Workplanning!

- Getting down to details!
- Specific Actions for each Change Idea
  - Each Action will have its own:
    - Date
    - Lead person













## **AIM**

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# **Break Out!**

# C REPORT BACK

# Take a Break!



# **Airplane Activity**













#### Introduction to Measurement: Airplane Activity

Aim: To design the farthest flying paper

airplane in the room

Measure: Distance of each flight

#### **Instructions**:

- Design a paper plane using only the materials provided.
- 2. Fill out the "pre-flight" section of the grid.
- 3. One member of your team should be the designated "flyer."
- 4. After each test flight, measure the distance the plane traveled and record this on the form.
- 5. Based on the measurements, review the design of your plane and look for improvements. Make just ONE change to the design of the plane.

## Introduction to Measurement





## COMMUNITY SOLUTIONS

















#### **You Should Have:**

**Two Awesome Change Ideas** 

pointing toward your

**Four - Primary Drivers** 

which are necessary and sufficient

to get you to your

Aim! AND A WORKPLAN!!!











#### **Measuring Your Change Idea**

#### For Each Change Idea:

- What is outcome are we hoping for in pursuing this change idea?
- How will we know we've succeeded?
- Put a number on it! (i.e. 5 new landlords, 12 new units of housing, 7 new partners participating in case conferencing)
- Put a date on it!











### **Example:**

#### **Primary Driver: Sufficent Resources**

Commitment of 30 new units of market units prioritized for veterans in the next 30 days.

**Change Idea:** Host a housing summit to educate and recruit landlords to target and prioritize for veterans over the next 4 months.

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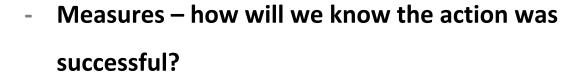


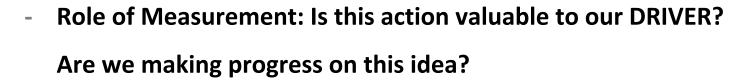




### Workplanning!

- Getting down to details!
- Specific Actions for each Change Idea
  - Each Action will have its own:
    - Date
    - Lead person





Who will be the "Fitbit" of our improvement idea?



## **Break Out!**

# **Next Steps & Commissioning**











#### **PULSE CHECK!**

I am confident that I know LA's goals and strategies for ending veteran and chronic homelessness AND my SPA's activities drive towards those goals.

I am confident that we, as a community, can generate and implement catalytic change in our SPA.

I am confident that I understand how we can use data to drive change in our SPA.

I am confident that we, as a community, are empowered to lead our SPA to end veteran and chronic homelessness.











#### **Our Aim**

Begin formally equipping each SPA's CES leadership to be effective backbone organizations/leaders toward collective impact:

#### **Drivers in Collective Impact**

- 1. **Hold & Communicate Aim** *Common Agenda / Shared Measurement*
- 2. **Establish Drivers and Prioritize Activities** *Mutually Reinforcing Activities*
- 3. **Generate & Implement Change Ideas** *Mutually Reinforcing Activities*
- 4. Track & Measure Progress

  Shared Measurement / Constant Communication











## **Be a Strong Action Camp Team!**

- Affirm your fearless Change Idea Leaders
  - One for each Change Idea
- Who else needs to be a part of this change idea team?
- How will updates be communicated to the team?
- How often will your Action Camp Team meet?
- Are there existing meeting structures that can be used?













ขอขอบคุณคุณ

Thank You!

Grazie!

We<sub>rci</sub>

Danke!

Obrigado!

Mio Kudo Xwe!

Gracias!

Спасибо!











# Commissioning







## **COMMUNITY SOLUTIONS**





